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FREQUENTLY ASKED QUESTIONS

1 – Why to charter your boat?

First of all we shall pay full attention on personal service and care, because we shall be fully dedicated to our guests. You will always find our staff friendly, approachable and helpful.

We will be there to look after you and to make sure your holiday will be memorable.

Also note our interesting and very good offers/prices for new sailing boat Sun Odyssey 409 – new 2011 model from Jeanneau.

2. - How much does a sailing holiday on chartered sailing yacht cost?

If you compare the cost per person for a cruise on our sailing boat with a traditional holiday in a hotel, you'll be surprised how reasonably price it really is.

The price for a sailing holiday is influenced by number of factors, such as the season in which you wish to charter and destinations.

Now divide the price for a sailing boat charter by all members of your crew and you will see that spending your holiday on a yacht is about the same price or less than spending it in a hotel. Also you will not need a bus or rent-a-car to get from one amazing bay or beach to another - and the feeling of freedom you only experience on the open water is included for free!

3. - What is included in charter price?

Following are INCLUDED in charter price:

1.) "Starter pack" which include following:

Washing up liquid in each toilet, sponge in each toilet, 10 garbage bags, 1 box of matches, 4 toilet & 4 kitchen rolls, 1 kg fruit plate, 6 lit of water, 2 lit orange juice, 1 lit wine, 1 packet of biscuits, some tea, coffee, sugar, milk.

2.) 1 set of bed linens for each bed - 2 bed sheets, 2 pillowcases and 1 blanket.

3.) 1 set of towels (1 big and 1 small) per each person.

4.) Tender with outboard engine, Wireless internet, Autopilot, VAT, Marina and Port fees in embarkation and disembarkation port, VHF, GPS chart plotter, DVD player in cockpit, Bow thruster, Main compass, Sea charts, Pilot book, Clock, Barometer, Binoculars, Galley equipment, Gas stove with oven, Gas bottle, Tools, Lazy-Jacks, Sail repair kit, Water heater, Electric refrigerator - 180 lit, Speedometer, Anemometer, Depth sounder, Electrical windlass, Cockpit table, Bimini, Cockpit shower, Holding tank, Swimming platform with ladder, Diving mask and full tanks of fresh water.

5.) Inflatable life raft for 8 persons and all necessary safety equipment for this size of boat.

6.) DVD with video and photos made during your charter.

Following are NOT INCLUDED in charter price:

Fuel consumption, Water consumption, Marina or Port fees in the Marinas or Ports except from home Marina, food, drink, transfers, hotel or other accommodation, flight tickets, ferry tickets, taxi ect...

4. - What is the payment procedure?

The first payment, 50% of the total charter fee should be remitted to our bank account on reservation after you receive our offer and we agree about time, place and general charter conditions.

Remaining 50% of the total charter fee you have to remit to our bank account, minimum 30 days before boarding or in cash upon boarding.

We do not accept payments via credit card, Visa or MasterCard.

The bank commission expenses for the transfer are on the client.

The exact amount mentioned in the purchasing contract should be remitted to our bank account.

Should the transfer fees have been put on us at the payment, they will be charged to the client on arrival (payable in cash only).

5. - What is the yacht charter cancelation policy?

In the event of yacht charter cancelation, the following cancelation policy applies:

1. If cancelation day is more than 75 days prior to embarkation: we will return 80% of the total money paid to us for reservation.

2. If cancelation day is in-between 75-30 days prior to embarkation: we will return 50% of the total money paid to us for reservation.

3. If cancelation day is less than 30 days prior to embarkation: we keep all money paid to us for reservation.

If the yacht will be re-chartered, for the same period, we will return all money paid to us for reservation even less than 7 days prior to embarkation. Therefore if you have to cancel charter, you can find some friends or fellows to come instead of you.

6. - What is Security deposit?

In the contract you will see that, on arrival you have to leave a deposit of 1000 € for charter with skipper and 1500 € for charter without skipper. Please note that Deposit amount depends of yacht size and it will be show and agreed in agreement. Above mentioned deposit is for our sailing boat Jeanneau Sun Odyssey 409.

Our yachts are fully insured. Security deposit covers any small unfortunate damages or losses to the boat and/or her equipment that might happened during your sailing cruise and for which is ridiculous to be asked from Insurer.

At the end of your charter if there will be no damage of yacht the Security Deposit will be refunded back to you, or part of it can be used to cover extra expenses for fuel, extra linen and towels, ect

7. - Are you insured?

Our sailing boat is fully insured.

The yacht insurances include a liability and comprehensive insurance.

8. - Why to hire a professional skipper?

Even if you are experienced in sailing, you may still require the services of a professional skipper to make your cruise more relaxing and benefit from the skippers' local knowledge. Skipper's fee per day is fixed and stated on the price list, regardless of the number of people on board.

Please note that the professional skipper will sleep in saloon, skipper's cabin on some of our yachts, cockpit (in sleeping bag) or at home depends of situation and location of boat during night.

9. - If we charter with a skipper, what kind of skipper are we likely to get?

You will get highly professional skipper, who is competent, friendly and professional. He will make sure that you get safely from place to place and he will be your guide to best places to visit, and if you'd like your personal sailing instructor, as well! He will do his best, not to disturb you during charter – he will try to be invisible.

10. - Do we have to pay for skipper's food during our trip?

Yes, you have to take care of skipper's food no matter if you eat in restaurant or on board.

11. - What qualifications do I need to charter a bareboat yacht?

To charter a sailing yacht in Montenegro it is necessary to have sailing certificates proving ones competence.

One of your crew must have Skipper license and license for VHF radio station.

On check in you skipper will be asked to sail out from marina, berth on petrol station, top up fuel, unberth from there, make 15-20 minutes round and return back to berth.

If during this time, our representative has judgment that your skipper is not competent for any reason to operate the yacht, you have to take the skipper on your expenses.

12. - Which days of the week can I begin and end my charter?

We prefer to start charter on Saturday, but that depends on other charters. Once we receive your e-mail with request of starting or finishing charter on other day than Saturday we will take it in consideration, check other charters that we have and let you know in reply e-mail.

13. - At what time can we embark and disembark?

Check-ins are on Saturday any time after 16:00 after noon, if not different agreed with owner and you have to disembark next Saturday morning before 09:00, in order to give us time for final cleaning before next charter.

14. - If we arrive by car to Montenegro, where can I park it safely?

Our Marina in Bar has a private parking with guard and video surveillance with coast of 50 Euro per week, or if you arrive with only one or two cars we will keep it in our home garage.

15. - What to bring with us?

You should bring your clothes and personal items. Don't forget cotton trousers, t-shirts, swimming clothes, deck shoes, shorts, casual evening clothes, large sea towels, waterproof jacket for chartering boat from October to May.

It is better to travel with soft bags instead of suitcases for storage purpose.

If you bring hard suitcase I will leave it in my car or at my home until end of charter.

Due to our beautiful sunny days you should not forget your sunglasses, sun cream and hat!

16. - Do we need to bring bed sheets and towels?

NO, because, 1 set of bed linen per bed – 2 bed sheets, 2 pillowcases, 1 blanket and 1 set of 2 towels per each persons are included in the price of the charter.

If you require more than this please note that extra towels set is charged 5€/person (1 big and 1 small - not obligatory) and extra linens are charged 8€/bed (2 bed sheets and 2 pillowcases - not obligatory).

17. - Can you do the grocery shopping for us?

Yes, we do that. We send you our supply list with prices, and all you need to do is check the items that you need, and you pay at the base. Your grocery will be waiting for you on board.

18. - What is the currency in Montenegro?

Easy and convenient, Montenegro is using Euro!

19. - Can I sail from Montenegro up to Croatia or to any other country?

Of course! All our boat has all navigation permits for Croatia, Albania and EU countries (Italy, Greece, ...) Only you have to pay transit log fee which depends from size of yacht.

20. - Could we use other than standard 7-days route?

Please note that our recommended routes are only guides, but in any case, if you have special wishes, I am here to give you advice and tips about sailing in our area.

21. - Is there security equipment on board?

YES.

Safety is our main concern and for that purpose on all our yachts we have at least following safety equipment:

Inflatable life raft for 8 persons, Automatic Life Vest, EPIRB, Safety net, Life jackets, Safety harnesses, Horse shoe buoy, VHF with DSC, Floating light, Box of flares, Torch, First aid kit, Emergency tiller, Sea Anchor, Bosun's chair, Navigation lights.

For any additional questions, feel free to contact us.

Director
“YACHT – MONTENEGRO d.o.o (LTD)”